COVID 19 WELLNESS SURVEY

21 total companies surveyed

- 3 Public
- 15 Private
- 3 Non-Profit

April – June 2020
Revenues/Sales being reduce by …

- No response: 5%
- 1-10%: 14%
- 11-20%: 5%
- 21-30%: 14%
- 41-50%: 14%
- Over 50%: 10%

Affected by COVID 19

- Yes: 10%
- No: 90%

Industry

- Other services (except public admin): 14%
- Health care and social assistance: 5%
- Educational services: 5%
- Professional, scientific and technical services: 10%
- Finance and Insurance: 14%
- Transportation and Warehousing: 10%
- Manufacturing: 29%
- Construction: 5%
- Utilities: 5%
- Agriculture, Forestry, Fishing and Hunting: 5%

No response: 5%
1-10%: 14%
11-20%: 5%
21-30%: 14%
41-50%: 14%
Over 50%: 10%
How has COVID 19 affected your business

<table>
<thead>
<tr>
<th>Scenario</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>We are seeing a reduction in revenues/sales</td>
<td>9%</td>
</tr>
<tr>
<td>Heightened public fear/caution is causing customers to avoid our location or services</td>
<td>3%</td>
</tr>
<tr>
<td>We are experiencing an increase in demand for products and services</td>
<td>4%</td>
</tr>
<tr>
<td>We are experiencing a decrease in demand for products and services</td>
<td>11%</td>
</tr>
<tr>
<td>We are unable to move or ship our own goods due to disrupted supply chains</td>
<td>2%</td>
</tr>
<tr>
<td>We are postponing or cancelling staff travel</td>
<td>10%</td>
</tr>
<tr>
<td>We have had to temporarily/indefinitely shut down our office(s)</td>
<td>3%</td>
</tr>
<tr>
<td>We are experiencing cancellations of important meetings, gatherings or events that we depend on</td>
<td>14%</td>
</tr>
<tr>
<td>We are experiencing disruptions in the services/supplies/materials we depend on to run our business (like imported products, contractor availability, other services etc.)</td>
<td>7%</td>
</tr>
<tr>
<td>We have reduced our staff due to the difficulties of running the business due to loss of customers or other reasons</td>
<td>3%</td>
</tr>
<tr>
<td>We are experiencing employee absences because they must look after children (whose schools have closed) or loved ones who are ill</td>
<td>6%</td>
</tr>
<tr>
<td>We are experiencing employee absences because we’re encouraging them to work from home – but staff are still working</td>
<td>8%</td>
</tr>
<tr>
<td>We are experiencing employee absences due to voluntary self-quarantines</td>
<td>7%</td>
</tr>
<tr>
<td>We are seeing a reduction in revenues/sales</td>
<td>9%</td>
</tr>
</tbody>
</table>
In Response to COVID 19, Do you Plan to …

Remap/Re-source Supply Chain

- No response: 14%
- Not likely: 5%
- Somewhat likely: 5%
- Very likely: 19%
- Certain: 57%

Change Customer Marketing & Sales Efforts

- No response: 14%
- Not likely: 43%
- Somewhat likely: 33%
- Very likely: 10%

Curtail General Burden Expenses

- No response: 19%
- Not likely: 14%
- Somewhat likely: 24%
- Very likely: 29%
- Certain: 14%
In Response to COVID 19, Do you Plan to...

Increase Debt

- Very likely: 10%
- Somewhat likely: 29%
- Not likely: 48%
- No response: 14%

Reduce Workforce

- Not likely: 14%
- Somewhat likely: 5%
- Very likely: 5%
- Certain: 10%
- No response: 67%

Cancel or Curtail Business Travel

- No response: 5%
- Not likely: 14%
- Somewhat likely: 24%
- Very likely: 43%
- Certain: 14%
What is your opinion on how the COVID-19 is being handle by ....

Local Government

- No response: 10%
- Fair: 28%
- Good: 38%
- Excellent: 24%

State Government

- No response: 5%
- Poor: 5%
- Fair: 38%
- Good: 38%
- Excellent: 14%

Federal Government

- Excellent: 5%
- Good: 28%
- Fair: 48%
- Poor: 14%
- No response: 5%
What can different levels of government, financial institutions or others do to support your business during COVID-19?

<table>
<thead>
<tr>
<th>Suggestion</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cut interest rates</td>
<td>5%</td>
</tr>
<tr>
<td>Consider bigger economic stimulus package</td>
<td>3%</td>
</tr>
<tr>
<td>Work with banks/lending institutions to offer zero-interest loans, loan guarantees, or...</td>
<td>7%</td>
</tr>
<tr>
<td>Be more flexible around timelines for tax remittances (eliminate late remittance penalties)</td>
<td>6%</td>
</tr>
<tr>
<td>Provide payroll tax breaks</td>
<td>4%</td>
</tr>
<tr>
<td>Eliminate taxes on medical equipment and supplies</td>
<td>3%</td>
</tr>
<tr>
<td>Incentives for import-export of essential supplies</td>
<td>3%</td>
</tr>
<tr>
<td>Speed up government payments (to vendors, contractors etc.)</td>
<td>6%</td>
</tr>
<tr>
<td>Allow for delayed municipal property tax payments without penalty</td>
<td>4%</td>
</tr>
<tr>
<td>Provide funding and incentives for technology to support remote work for staff</td>
<td>3%</td>
</tr>
<tr>
<td>Wages replacement for employees</td>
<td>9%</td>
</tr>
<tr>
<td>General tax credits and cuts</td>
<td>7%</td>
</tr>
<tr>
<td>Provide payroll tax breaks</td>
<td>4%</td>
</tr>
<tr>
<td>Not sure</td>
<td>5%</td>
</tr>
<tr>
<td>Be more flexible around timelines (eliminate late remittance penalties)</td>
<td>6%</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
</tr>
<tr>
<td>Work with banks/lending institutions to offer zero-interest loans, loan guarantees, or...</td>
<td>7%</td>
</tr>
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<td>Consider bigger economic stimulus package</td>
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<td>Cut interest rates</td>
<td>5%</td>
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How long do you feel the effects of COVID 19 will be felt on ...

**The Local Economy**
- Longer term (years): 38%
- Moderate term (a year): 38%
- Short Term (under 6 months): 19%
- No response: 5%

**The Global Economy**
- No response: 5%
- Short Term (under 6 months): 10%
- Moderate term (a year): 24%
- Longer term (years): 62%

**World Health**
- No response: 5%
- Short term (under 6 months): 29%
- Moderate term (a year): 14%
- Longer term (years): 52%